

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES  
PARCEL SELECT CONTRACT 36 (MC2020-68)  
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2020-67

**USPS NOTICE OF AMENDMENT TO  
PARCEL SELECT CONTRACT 36, FILED UNDER SEAL**  
(July 10, 2020)

The Postal Service hereby provides notice that the terms of Parcel Select Contract 36, in the above-captioned proceeding, have changed as contemplated by the contract's terms. A redacted version of the amendment to Parcel Select Contract 36 is provided in Attachment A, and the unredacted amendment is being filed under seal. The amendment will become effective three business days following the day that the Commission completes its review of this filing.

The Postal Service is also filing supporting financial documentation and a certified statement as required by 39 C.F.R. § 3015.5. The certified statement required by 39 C.F.R. § 3015.5(c)(2) is provided in Attachment B. A redacted version of the supporting financial documentation is included with this filing as a separate Excel file. The Postal Service's original application for non-public treatment in this docket is hereby incorporated by reference for the protection of these materials.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorney:

Sean C. Robinson

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July 10, 2020

**ATTACHMENT A**

**REDACTED AMENDMENT TO PARCEL SELECT CONTRACT 36**

**AMENDMENT #1**  
**OF**  
**SHIPPING SERVICES CONTRACT**  
**BETWEEN**  
**THE UNITED STATES POSTAL SERVICE**  
**AND**  
[REDACTED]  
**REGARDING**  
**PARCEL SELECT SERVICE**

WHEREAS, the United States Postal Service (the “Postal Service”) and [REDACTED] (“Customer”) entered into a Shipping Services Contract, Parcel Select Contract 36/Docket No. CP2020-67, regarding Parcel Select Service on November 14, 2019.

WHEREAS, the Parties desire to amend the terms in Sections I.B, Table A, I.D, I.F, Table 2, I.I and IV of the Contract.

NOW, THEREFORE, the Parties agree that the Contract is hereby amended as detailed below. The existing Contract remains unchanged in all other respects. This Amendment shall become effective three (3) business days following the day on which the Commission issues all necessary regulatory approval.

[Replace Sections I.B, Table A, I.D, I.F, Table 2, I.I and IV, as follows.]

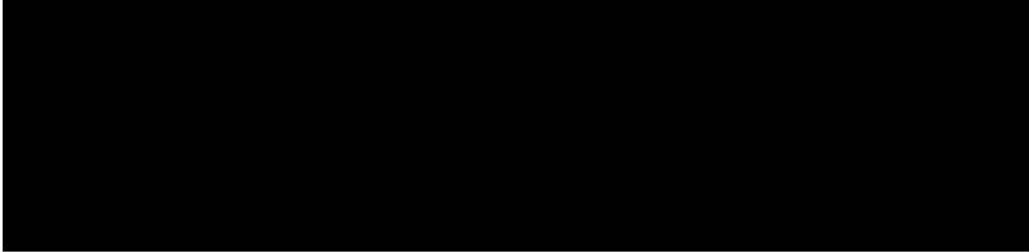
**I. Terms**

B. This Contract applies to Customer’s packages that do not originate from and/or are addressed to ZIP Codes in Table A below (collectively “Contract Packages”), as follows:

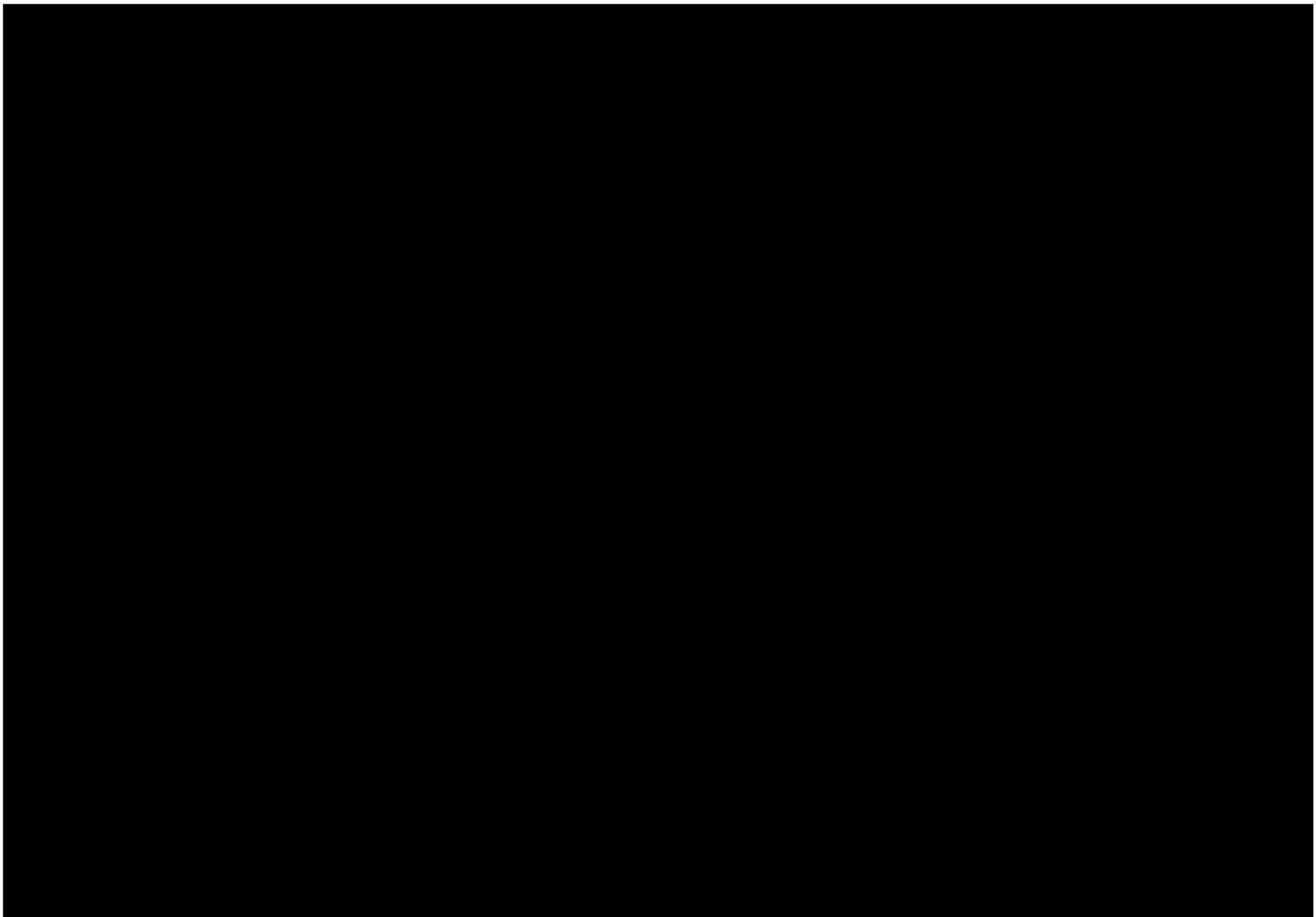
1. Parcel Select DSCF 3-Digit machinable packages that are no greater than [REDACTED], and not addressed to any ZIP Codes in **Attachment A** (“[REDACTED]”);
2. Parcel Select DSCF 3-Digit machinable packages that are no greater than [REDACTED], and are addressed to any ZIP Code in **Attachment A** (“[REDACTED]”).
3. Parcel Select DDU packages that are no greater than [REDACTED], and not addressed to any ZIP Codes in **Attachment A** (“[REDACTED]”); and
4. Parcel Select DDU packages that are no greater than [REDACTED], and are addressed to any ZIP Code in **Attachment A** (“[REDACTED]”).

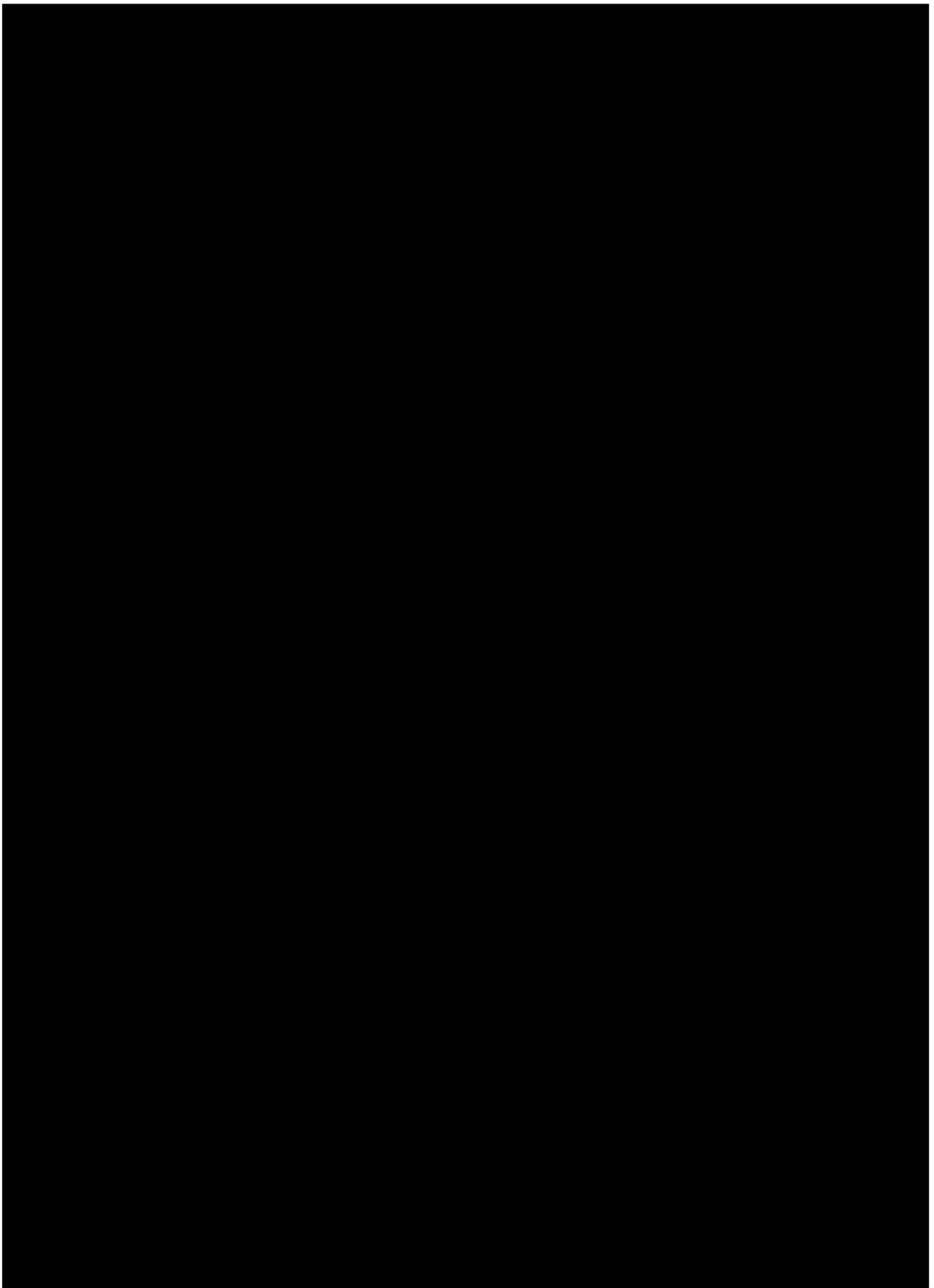
The ZIP Codes contained in **Attachment A** may be modified by the Postal Service.

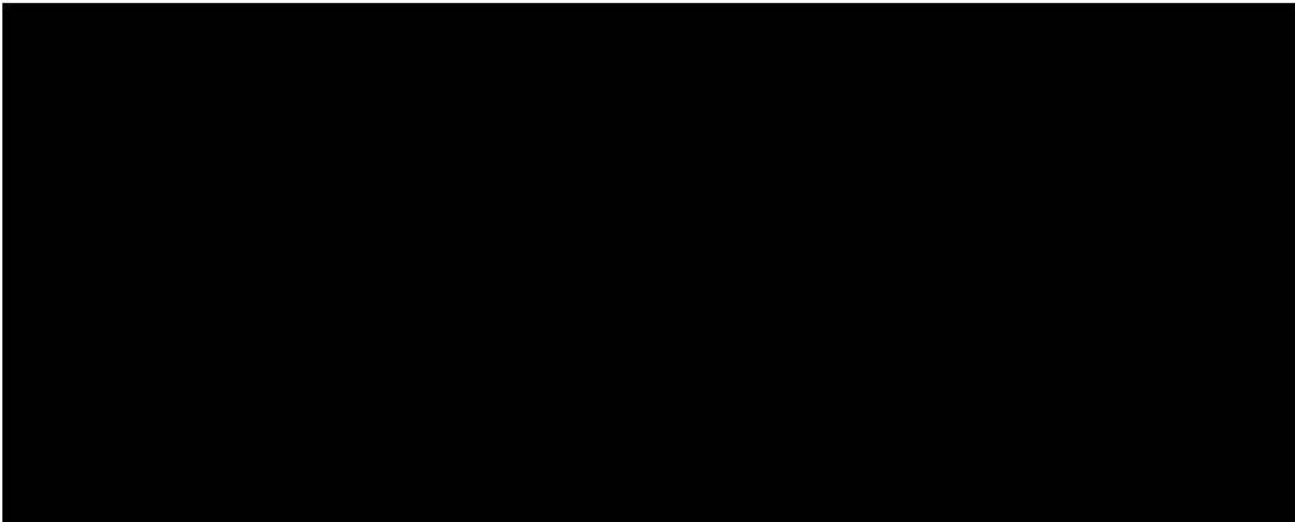
This Contract only applies to Customer's Parcel Select Lightweight, Parcel Select DSCF 5-digit, non-machinable Parcel Select DSCF, and Oversized Parcel Select DDU and DSCF packages to the extent that they may be eligible under Section I.I for certain Premium Services.



- D. Customer should ship [REDACTED] Contract Packages annually. If the volume falls below the annual volume commitment for any Contract Year, the Postal Service in its sole discretion has the right to revert Customer to the most current Parcel Select DSCF 3-Digit (nonmachinable) and DDU published prices.
- F. Contract Prices. From this Contract's effective date, as defined in Section II, until the first anniversary of the Contract's effective date, Customer shall pay the Contract prices pursuant to Tables 1 and 2 below for Contract Packages. Customer shall pay prevailing published DDU prices for its DDU Rural Contract Packages throughout the term of the Contract.





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- I. Premium Service Fee. If Customer meets all operational and technical requirements and pays a Premium Services Fee (“PSF”) of [REDACTED] for each Parcel Select package, Customer can receive Same Day DDU service and Next Day DSCF service for Customer’s Parcel Select Contract Packages and Customer’s other Parcel Select and Parcel Select Lightweight DDU and DSCF packages. Next Day DSCF delivery service will only be available to “Overnight Only” SCF sites, as outlined in Next Day DSCF List (**Attachment B**), which may be updated periodically by the Postal Service.

#### **IV. Appeals**

Customer may appeal a Postal Service decision regarding the calculation of prices, the amount of postage paid, or other implementation or operational issues under this Contract by submitting a written appeal via email, along with any and all supporting documentation, within thirty (30) calendar days of receipt of notification of the determination giving rise to the appeal to: [REDACTED]. The appeal is forwarded to the Pricing and Classification Service Center (PCSC). The PCSC manager issues the final agency decision. Any decision that is not appealed as prescribed becomes the final agency decision.

IN WITNESS WHEREOF, the Parties hereto have caused this Amendment to be duly executed as of the later date below:

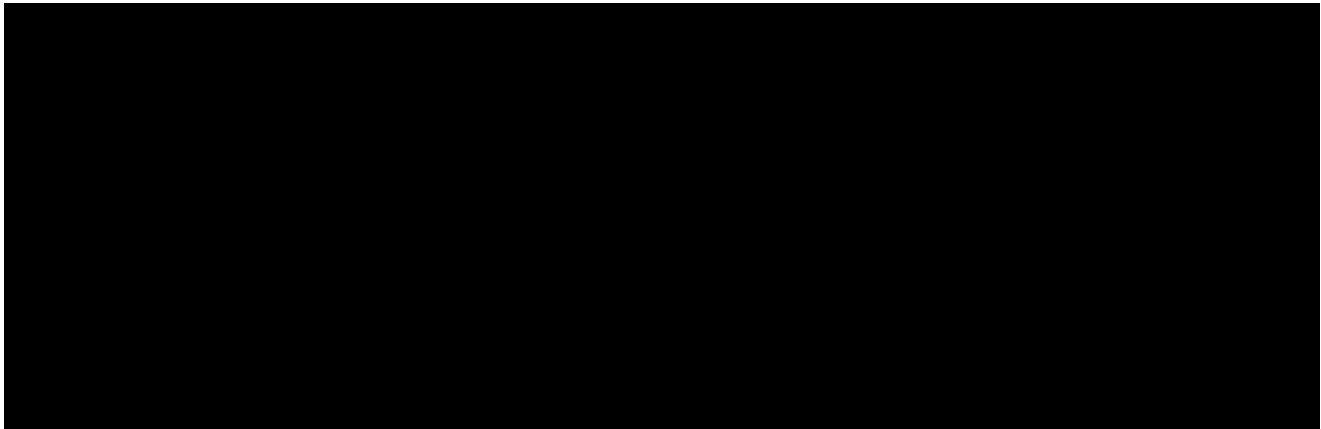
UNITED STATES POSTAL SERVICE

Signed by:  9AD5FB40E84B419...

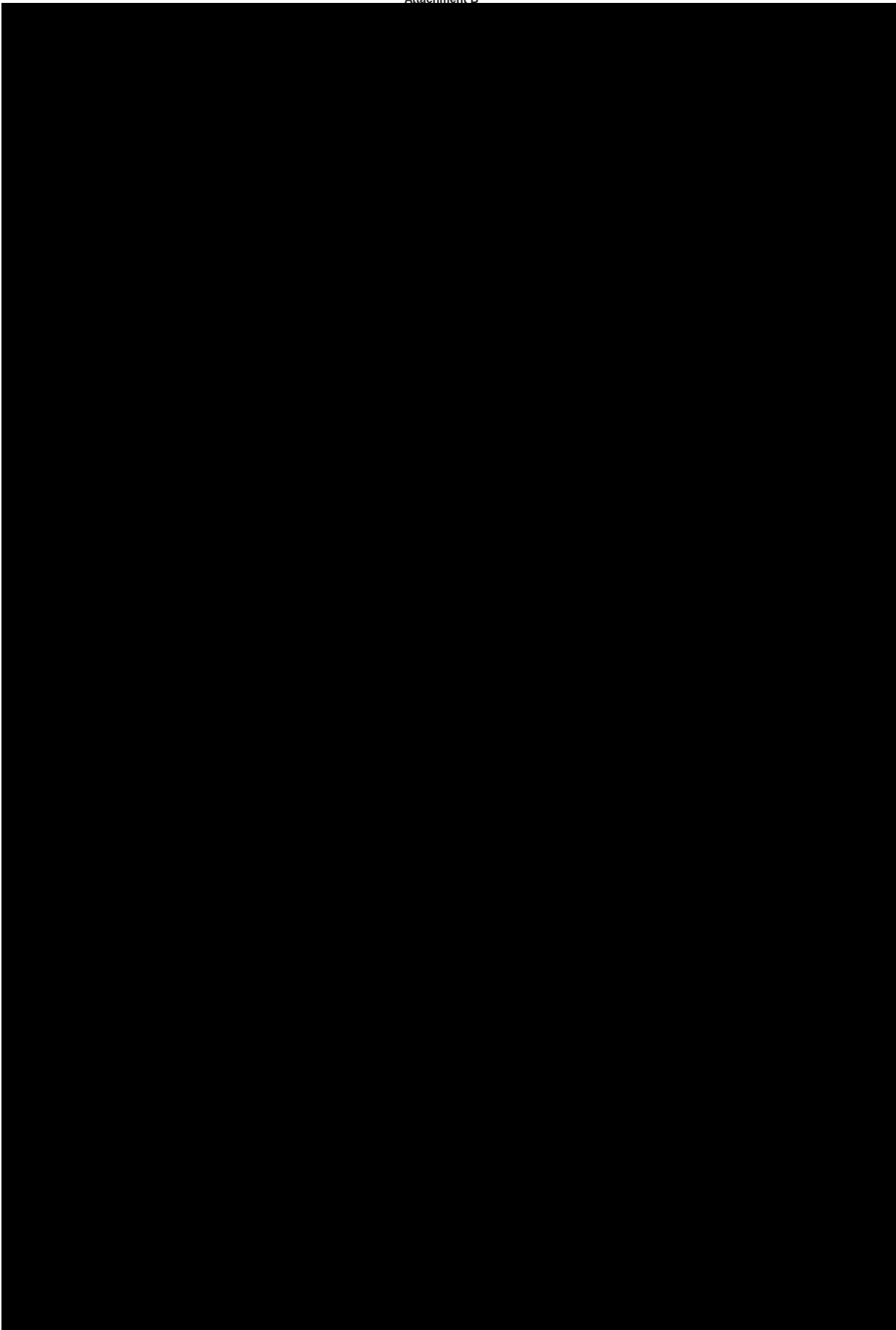
Printed Name: Timothy R. Costello

Title: Vice President Sales

Date: 5/19/2020























**ATTACHMENT B**  
**SIGNED CERTIFICATION**

**Certification of Prices for Amendment to  
Parcel Select Contract 36**

I, Nan K. McKenzie, Manager, Pricing Innovation, Finance Department, am familiar with the prices and terms for the amendment to Parcel Select Contract 36. The amended prices and terms contained in this Contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Outbound International Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (Governors' Decision No. 19-1).

I hereby certify, based on the financial analysis provided herewith, that the amended prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. The amended contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

**Nan K. McKenzie**

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Nan K. McKenzie

Digitally signed by Nan K. McKenzie  
DN: cn=Nan K. McKenzie, o,  
ou=Manager, Pricing Innovation,  
email=nan.k.mckenzie@usps.gov,  
c=US  
Date: 2020.06.26 13:53:03 -04'00'